

# PAUL DOUGLAS SLETTEN



Occupation:

President/Owner/Transition Facilitator  
The Sletten Group, Inc  
7882 South Argonne Street  
Centennial, CO 80016

Education:

Bachelor of Arts, 1965  
Psychology and Business Administration  
Concordia College  
Moorhead, Minnesota

Extensive post-graduate continuing education with a focus on business planning and personal growth topics

Personal Information:

Wife: Ruth  
Interests: Reading, music, personal development programs, seminar lecturer, Bethany Lutheran Church, golf, racquetball and skiing. Board Member: Bethany Lutheran Church, The Samaritan Institute and Valley Country Club.

## **EXPERIENCE**

### **The Sletten Group, Inc. Owner and President (1975 – Present)**

The Sletten Group, Inc. provides consulting services for dentists and their teams, focusing on all issues related to planning and implementing dental practice transitions.

Primary areas of emphasis are life planning and practice transition planning. Paul works with dentists and their spouses who are doing long-range planning for retirement, selling a practice, buying a practice, adding an associate or partner, growing by acquisition, doing crisis coverage planning, merging practices, etc.

All practice transitions involve life transitions for the dentists and teams. The Sletten Group, Inc. specializes in facilitating successful transitions for all the stakeholders. In addition to doing practice valuations, helping put Win –Win Agreements together, there is also a strong emphasis on matching people with similar values and philosophies.

Paul Sletten has been involved in over 2100 dental practice transitions in 47 states in the U.S., four Provinces in Canada and two states in Australia. Paul does workshops on a variety of transition topics and regularly speaks at major dental meetings across the country. Workshops and personal life planning and coaching services are provided for clients and their teams on the topics of creating successful personal and practice transitions.

### **Professional Economics Bureau: Practice Management Consultant (1971 – 1975)**

Practice Management Consulting Company in Minneapolis, Minnesota founded by Mr. Jim Trask. P.E.B had clients all over the upper Midwest. The Slettens moved to Denver in January of 1975.

### **ServiceMaster Hospital Corporation: Department Head and Consultant (1967 – 1970)**

ServiceMaster Hospital Corporation provides management services to major hospitals in America, contracting with the hospitals to run their Housekeeping Departments.

## Meetings and Workshops

The Texas Meeting – May 2006  
Southern Virginia Dental Association – March 2006  
California Dental Association – May 2005  
American Academy of Dental Practice Administration – March 2004  
North Carolina Dental Meeting – May 2003  
The Greater New York Dental Meeting – November 2002  
Tucson Teambuilding Seminar – October 2002  
Symposium, Carefree, Arizona – September 2002  
AADPA – Tucson, AZ – February/March, 2002  
Symposium, Sponsored by Delta Ventures – Scottsdale, AZ – March, 2002  
North Carolina Study Club – November, 2001  
American Academy of Periodontists – October, 2001  
Mt. Baldy Study Club – September, 2001  
Institute for Health Realities – October, 2000  
Louisiana Dental Study Club – November, 2000  
Million Dollar Roundtable – November, 2000  
Somerset Study Club – September, 1999  
Metropolitan Denver Dental Society workshops - 1975, 1978, 1980, 1985, 1987  
Colorado Springs Dental Society - 1977, 1980, 1983  
Arapahoe County Dental Society - 1977, 1982, 1985, 1991  
Metropolitan Denver Dental Society Winter Regional Meeting - 1977, 1978, 1981, 1983  
Aurora Dental Health Unit - 1977, 1978, 1979, 1980, 1988  
University of Colorado Dental School, Vail summer meeting - 1977, 1980  
Dental Group Management Association, National meeting - 1977  
MDDS Hygienist's annual meeting - 1978, 1979, 1980, 1981, 1982, 1983, 1985  
Rocky Mountain Dental Study Club - 1978, 1984, 1985, 1990, 1991  
New Mexico State Dental Meeting - 1978  
Denver General Hospital Residency Program - 1979, 1980 - 1984  
Colorado Optometric Association - 1981, 1982  
Steamboat Springs Dental Study Club - 1983  
Rocky Mountain Society of Orthodontists - 1983  
Patterson Dental Company - 1983  
Adams County Dental Society - 1984  
Metropolitan Denver Dental Society seminar for office managers -1984  
Minnesota Orthodontic Winter Meeting - 1986  
Paul Sletten & Associates - sponsored workshops: 35 from 1984-1996  
The Group at Cox (Wilson Southam): 1987, 1988, 1989, 1990, 1991, 1992  
Buffalo, New York workshop - 1989  
Dirigo Study Club, Bar Harbor Maine, 1990  
Academy of General Dentistry: Idaho State Meeting - 1990  
Academy of General Dentistry: Colorado Fall Team Retreat - 1990  
The Vancouver Seminar for Dentistry - 1991  
Victorian Crown & Bridge Society, Melbourne, Australia - 1991  
Adelaide Dental Society, Adelaide, South Australia - 1991  
American Academy of Dental Practice Administration - 1992, 1995  
California Dental Association Anaheim Meeting - 1992, 1995  
Corpus Christi Study Club - August, 1992  
Virginia Study Club – 1993 through 2006 (annual event)

## **Meetings and Workshops, (continued)**

Newport Coast Focus Group - January, 1993  
Calgary Gnathological Study Club - November, 1993  
Dallas Midwinter Meeting - January, 1994  
Newport Harbor Academy of Dentistry - September, 1994  
Cimmaron Study Club - October, 1994  
Hawaii Study Club - October, 1995  
Illinois Study Club - May, 1996  
Southeastern District Dental Society (MN) - January, 1997  
Chicago Dental Society Midwinter Meeting - February, 1997  
The Thomas P Hinman Dental Meeting - March, 1997  
Holistic Dental Conference - May, 1997  
Tennessee Academy of Dental Practice Administration in July, 1997  
Louisiana Study Club - September, 1997  
Pittsburgh Academy of Dentistry - October, 1997  
Seattle Study Club - January, 1998  
Yankee Dental Congress - January, 1998  
Louisiana AGD Private Care Conference - February, 1998  
Minnesota Dental Association Star of the North Meeting - April, 1998  
ADA Dentistry as a Business Conference in Chicago - July, 1998  
American Dental Association in San Francisco - October, 1998  
American Academy of Dental Practice Administration - March, 1999  
The Thomas P. Hinman Dental Meeting - March, 1999  
North Carolina Study Club in April, 1999  
Texas Study Club, August 1999  
American Dental Association, October 1999  
Seattle Study Club, November 1999  
The Greater New York Dental Meeting, November 1999  
Virginia Study Club, January 2000  
Matsco Companies, Annual Meeting, January 2000  
Washington State Academy of Pediatric Dentists, Idaho, April 2000  
American Association of Orthodontists, Chicago, May 2000  
Texas Dental Association, May 2000  
The Design Symposium, San Francisco, CA, June 2000  
American Association of Oral and Maxillofacial Surgeons, San Francisco, Sept. 2000  
American Dental Association, October 2000  
Louisiana Dental Study Club, November 2000  
American Association of Orthodontists, May 2001  
The American Academy of Periodontology, Philadelphia, October 2001  
Tucson Study Club, October 2002  
The Greater New York Dental Meeting in November 2002  
The North Carolina Dental Meeting, May 2003  
The California Dental Association, May 2005  
The Southern Virginia Dental Association, March 2006  
The Texas Meeting, May 2006  
The IACA Conference – LVI Global, July 2007  
The American Association of Endodontists Annual Session, Vancouver, April 2008  
American Association of Orthodontists 2008 Annual Session, Denver – May 2008  
American Academy of Dental Practice Administration, September 2008  
American Academy of Dental Practice Administration, March 2009

Newport Harbor Academy of Dentistry, Corona Del Mar, CA, May 2009

LVI Study Club – Canada (Sponsored by Aurum Labs)

- Toronto, October 22, 2009
- Halifax, October 23, 2009
- Montreal, November 5, 2009
- Ottawa, November 6, 2009
- Calgary, January 21, 2010
- Edmonton, January 22, 2010

**Future Meetings 2010**

The ETADPA, Tennessee, December 3 & 4, 2010